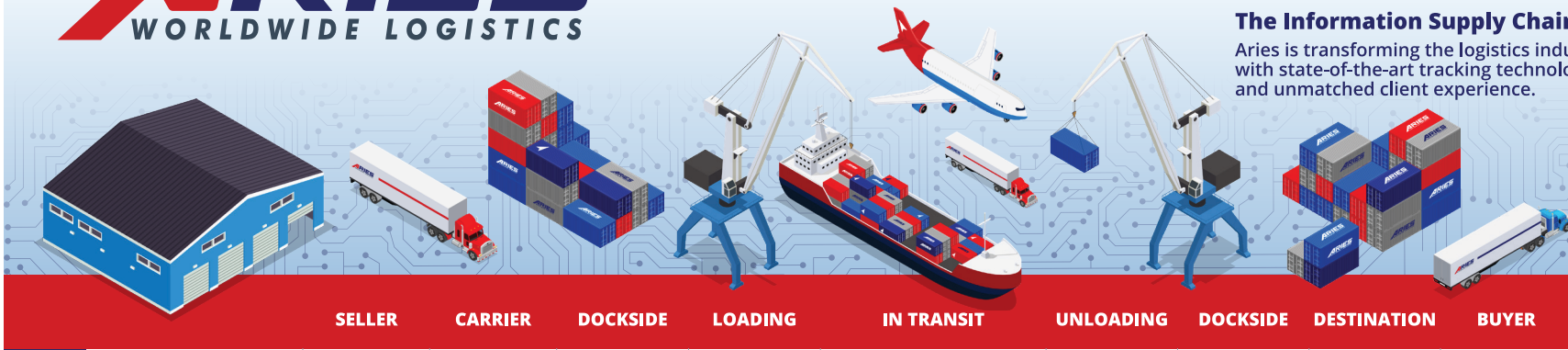


The Information Supply Chain™

Aries is transforming the logistics industry with state-of-the-art tracking technology and unmatched client experience.



SELLER CARRIER DOCKSIDE LOADING IN TRANSIT UNLOADING DOCKSIDE DESTINATION BUYER

INCOTERMS® FOR ANY MODE OF TRANSPORT

INCOTERMS® FOR SEA & WATERWAYS

Incoterm	EXW	FCA	CPT	CIP	DPU	DAP	DDP	FAS	FOB	CFR	CIF
EXW EX WORKS	The seller is only responsible for having the shipment available at the seller's location. Once picked up, the buyer assumes full risk for the shipment to the final destination.										
FCA FREE CARRIER	The seller is responsible for delivering the shipment to the carrier or the carrier's designated representative at the seller's location or another agreed to destination.										
CPT CARRIAGE PAID TO	The seller delivers the shipment to the carrier or the carrier's designated representative at the seller's location or another agreed to destination. The seller pays the transportation costs to deliver the shipment to the named destination.										
CIP CARRIAGE & INSURANCE PAID TO	The seller delivers the shipment to the carrier at an agreed place of delivery and pays for the transport and all associated insurance to the named destination. The risk is transferred to the buyer when delivered.										
DPU DELIVERED AT PLACE UNLOADED	This term replaced DAT (Delivered at Terminal) as buyers and sellers sometime want the shipment delivered somewhere other than a terminal. This term tasks the seller with unloading the goods at delivery.										
DAP DELIVERED AT PLACE	Seller delivers the goods when placed at the disposal of the buyer on the arriving means of transport ready for unloading at the agreed destination. The seller assumes all risk involved in bringing the goods to the named location.										
DDP DELIVERED DUTY PAID	The seller delivers the goods cleared for import on the provided transportation and ready for unloading at the named location. The seller is responsible for all costs and risks involved with the final delivery including customs formalities as well as any export or import duty.										
FAS FREE ALONGSIDE SHIP	Seller is responsible for delivery of the shipment when placed alongside the vessel at the named port of shipment. At this point, the buyer bears all risk of loss or damage.										
FOB FREE ON BOARD	Seller is responsible for delivery of the shipment on board the vessel named by the buyer in the agreed port of shipment. Risk is transferred to the buyer from then onwards.										
CFR COST & FREIGHT	The seller pays for the cost of freight, duty unpaid, to the named port of delivery. Risk is transferred to the buyer from that point on.										
CIF COST, INSURANCE & FREIGHT	The seller delivers the shipment on board the vessel. The seller must contract for and cover the cost of freight and insurance (minimum coverage required) to cover the buyers risk of loss of or damage to the shipment during carriage.										

■ SELLER COST
 ■ SELLER RISK
 ■ SELLER INSURANCE
 ■ BUYER